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A  
FISH RICHARDSON P.C.

Frederick P. Fish  
1855-1930

W.K. Richardson

1859-1951

05/22/00

JC531 U.S. PTO

May 22, 2000

Attorney Docket No.: 11553-008001

**Box Patent Application**  
Commissioner of Patents  
Washington, DC 20231

3300 Dain Rauscher Plaza  
60 South Sixth Street  
Minneapolis, Minnesota  
55402

Telephone  
612 335-5070

Facsimile  
612 288-9696

Web Site  
www.fr.com

1c759 U.S. PTO

09/575599

05/22/00

Presented for filing is a new original patent application of:

Applicant: ADAM THIER

Title: REVENUE FORECASTING AND SALES FORCE MANAGEMENT  
USING STATISTICAL ANALYSIS

Enclosed are the following papers, including those required to receive a filing date  
under 37 CFR 1.53(b):

	Pages
Specification	13
Claims	7
Abstract	1
Declaration	[To be Filed at a Later Date]
Verified Statement	[To be Filed at a Later Date]
(Small Entity Status)	
Drawing(s)	8

Enclosures:

— Postcard.



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D.C. 20231.

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Vince Defante

Typed or Printed Name of Person Signing Certificate

Commissioner of Patents

May 22, 2000

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Basic filing fee	\$345
Total claims in excess of 20 times \$9	\$252
Independent claims in excess of 3 times \$39	\$78
Fee for multiple dependent claims	\$0
Total filing fee:	\$675

Under 37 CFR §1.53(d), no filing fee is being paid at this time.


If this application is found to be incomplete, or if a telephone conference would otherwise be helpful, please call the undersigned at (612) 335-5070.

Kindly acknowledge receipt of this application by returning the enclosed postcard.

Please send all correspondence to:

KENT J. SIEFFERT  
Fish & Richardson P.C., P.A.  
60 South Sixth Street, Suite 3300  
Minneapolis, MN 55402

Respectfully submitted,



Kent J. Sieffert  
Reg. No. 41,312  
Enclosures  
KJS/jlm  
60013774.doc